



ESTEFANÍA LIZARDO

ASSOCIATE

MAIL: elizardo@araquereyna.com

PHONE: (+58) 212 953 9244

CELL: (+58) 414 370 7055

PROFESSIONAL EXPERIENCE

She has participated in different company restructuring operations, as well as the implementation of contractual and corporate schemes for companies that require legal support in the development of their commercial operations in the country. She also specializes in supporting clients in commercial, corporate and civil aspects, assisting them by implementing creative solutions adapted to the reality of their business for the solution of their operational issues, and accompanying them in the negotiation and execution of national and international contracts.

Likewise, she has worked in legal analysis of matters related to the stock market, banking, finance and insurance, specializing in the support of international clients who seek to reinsure risks in the country and require advice to operate in Venezuela.

She has studied International Business, which has allowed her to have a better vision of the management of international trade operations, logistics, current business trends, with a focus on sustainability and compliance issues, in order to offer practical solutions to clients on a case-by-case basis.

Additionally, she directly assists institutional and individual clients in immigration matters, both in Venezuela and abroad, offering advice and assistance in visa matters that help her clients solve immigration issues.

PUBLICATIONS

- (2022). *El compliance como mecanismo de protección de la reputación de las transnacionales de alimentos. Caso Nestlé®, Siglo XXI*. [Compliance as a mechanism to protect the reputation of food transnationals. Nestlé® case, 21st Century]. Graduate thesis. Universidad Metropolitana.
- (2022). *¿Por qué un escritorio jurídico en Venezuela se preocupa por la sostenibilidad?*. [Why does a law firm in Venezuela care about sustainability?]. Lex Latin.

TEACHING ACTIVITY

Assistant to the Chair of Contracts and Secured Transactions; Universidad Católica Andrés Bello (UCAB).

PRO BONO ACTIVITY

Coordinator of the pro-bono area.

MEMBERSHIPS AND ASSOCIATIONS

Member of Rotaract El Peñón, member of Rotary International.

EDUCATION

- Law «Cum Laude»; Universidad Católica Andrés Bello (UCAB).
- Advanced Studies Program and Stock Market; UCAB.
- Specialization in International Business «with honors»; Universidad Metropolitana.

LANGUAGES

- Spanish.
- French.
- English.